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Joe Rigney - Partner

With 20 years of sales, marketing, and training experience, Joe Rigney is an accomplished coach, presenter, and public speaker. He specializes in leadership development and has coached executives in the United States, United Kingdom, Switzerland, India, China, and Australia. His clients include leaders from UBS, IBM, KKR, Johnson & Johnson, AmerisourceBergen, SwissRe, and AXA. In his partner role, Joe oversees the firm's marketing strategy. Lately, he's embracing opportunities to design new program content for the next generation of learners and leaders.

Joe guides Exec|Comm CARES, which proudly develops people through education, communication, and community through the firm's pro bono work globally and in the United States. He's passionate about helping others during challenging times like career transitions. Since 2005, Exec|Comm has aligned with Columbia Teachers College and the Cahn Fellows program to develop the leadership skills of New York City's most accomplished public school principals.

Before joining Exec|Comm in 2002, Joe worked in the telecommunications industry in sales, sales training, and management positions. He was recognized with Presidents' Club and Inner Circle awards for Winstar.

Joe graduated from Princeton University with a bachelor's degree in political science. He lives in Fanwood, New Jersey with his lovely wife, Darlene, and enjoys watching lacrosse – especially when his two boys, Jake & Kyle, are playing. Along with his family in tow, he joyfully climbed Mount Washington, one rock at a time.